

Tracom Social Style

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Tracom Social Style
TRACOM created the SOCIAL STYLE Model based on four unique Styles each with different ways of using time and predictable ways of interacting and making decisions. With the SOCIAL STYLES assessment, you can observe a person and determine their preferences or Style.

SOCIAL STYLE Model - TRACOM Group
TRACOM created the SOCIAL STYLE Model by evaluating what factors distinguished the most successful people from others. And more than someone's IQ, education or experience, their ability to create good relationships drives performance. There are four unique Styles.

SOCIAL STYLE® Training - TRACOM Group
TRACOM's Social Intelligence solutions include SOCIAL STYLE®, which is the standard for interpersonal communications training in the workplace. SOCIAL STYLE is a behavior-based corporate training program.

TRACOM Group is the Social Intelligence Company.
TRACOM makes facilitation of our world-class SOCIAL STYLE & Versatility programs easy to learn AND easy to teach, whether you're an experienced facilitator or new to instruction. Certification is designed to provide more advanced knowledge, skills and tools needed to facilitate SOCIAL STYLE & Versatility programs using Multi-Rater profiles.

SOCIAL STYLE® Certification - TRACOM Group
SOCIAL STYLE Navigator is a robust micro-learning application designed to help people APPLY SOCIAL STYLE ® program strategies to real-world/real-time workplace scenarios. Prepare for meetings, review best-practices for working with other Styles, or collaborate with your team to prepare for sales presentations.

SOCIAL STYLE Navigator® - TRACOM Group
People with an Analytical SOCIAL STYLE are typically described by others as quiet, logical and sometimes reserved or cautious. They tend to appear distant from others and may not communicate unless there is a specific need to do so.

SOCIAL STYLE®: The Analytical SOCIAL STYLE - TRACOM Group
SOCIAL STYLE - Universal SOCIAL STYLE Universal programs and assessments are designed to deliver results for audiences comprised of individual contributors or for a mixed audience. These solutions address common productivity, communication and relationship issues in the workplace.

SOCIAL STYLE - Universal Archives | TRACOM Group Online Store
The Driving Style is Controlling, Decisive & Fast-paced. People with a Driving SOCIAL STYLE are seen by others as direct, active, forceful and determined. They initiate social interaction and they focus their efforts and the efforts of others on the goals and objectives they wish to get accomplished.

SOCIAL STYLE®: The Driving SOCIAL STYLE - TRACOM Group
The Amiable Style is Friendly, Supportive & Relationship-focused. People with an Amiable Style openly display their feelings to others. They appear less demanding and generally more agreeable than others. They are interested in achieving a rapport with others who often describe them as informal, casual and easy going.

The Amiable Style- SOCIAL STYLE - TRACOM Group
The TRACOM Group is The Social Intelligence Company. We change the world by helping individuals and organizations achieve their vision.

TRACOM Group: Social Intelligence & Soft Skills Training
The new generation Survey and Social Style Tools application for Tracom

Social Style Navigator
Professional Learning Systems, LLC is an authorized and certified associate of Tracom, Social Style, Producing Results with Others, Selling to Achieve Results, are service marks of the TRACOM corporation.

Social Styles Workshop in a one day format from TRACOM
Social Style Navigator ® – modular learning to apply SOCIAL STYLE strategies to solve common workplace situations. SOCIAL STYLE Passport – On-demand tool for learners to see their profile results scored using a different Cultural Norm; Purchase of additional TRACOM course, content or content license is required when purchasing this profile.

Universal SOCIAL STYLE® Multi-Rater Profile | TRACOM Group ...
The SOCIAL STYLE Questionnaire assesses how individuals see themselves as communicating and interacting with others at work. The Versatility Questionnaire is independent of SOCIAL STYLE and assesses how individuals relate to others in ways that are important for working effectively with others, regardless of their SOCIAL STYLE.

Improving Personal Effectiveness - TRACOM Group Online Store
This video explains the SOCIAL STYLE Model and discusses each of the four SOCIAL STYLES. It is a helpful introduction to understanding SOCIAL STYLE, the world's best-known interpersonal ...

TRACOM's SOCIAL STYLE Model HD Version
TRACOM's Sales SOCIAL STYLE Self-Perception Administration Kit is a single resource to enable trainers and facilitators to quickly teach a sales-focused SOCIAL STYLE class. It provides relevant SOCIAL STYLE background, information about SOCIAL STYLES, the SOCIAL STYLE Model TM and sales-specific assessments. It includes recommended course content for two-hour and four-hour training courses, along with our SOCIAL STYLE & Versatility Facilitator Handbook.

Sales SOCIAL STYLE Self-Perception Kit - TRACOM Group
SOCIAL STYLE - Managerial Research shows that inadequate interpersonal skills are the main cause of leadership failure and that high managerial performance is directly linked to high interpersonal skills.

SOCIAL STYLE - Managerial Archives | TRACOM Group Online Store
You've probably heard of SOCIAL STYLE, but might not know exactly what it is. Watch this 3 minute video which describes the SOCIAL STYLE Model.

What is SOCIAL STYLE?
This is an online introductory course with a Self-Perception profile to teach participants the concepts of SOCIAL STYLE ® and Versatility. NOTE: Once your purchase is confirmed, a TRACOM representative will contact you within 2 business days to set up the online course.