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One of the key premises of "The Founder's Mentality" is that the agility that comes with a new company (with a Founder's vision, aversion to bureaucracy, and huge focus on the customer experience) equips it to

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challenge established players in the industry. The more a company can maintain this agility,...

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The Founder's Mentality is a well written, case-study based, analysis of the characteristics needed of business leaders, especially in times of crisis. You don't have to be the founder of a start-up to benefit from the value of this book.

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The Founders Mentality “People with ‘founder mentality’ can’t rest once a problem or opportunity is identified. They take on personal responsibility without complaint, learn and recruit skills as needed, and deliver results despite politics. There is unlimited global demand for founder mentality”.

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The Founder's Mentality is written for businesses (startup or mature) who need to get their internal resources (employees, leadership, and money, etc.) in shape before their profits and business takes a nosedive. The Founder's Mentality suggests that there are two categories...

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Why Your Business Needs "The Founder's Mentality" to ...

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spoke about his book on the
Knowledge@Wharton Show on Sirius XM
channel 111.

**‘The Founder’s Mentality’:
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Making the Case for Change: The Role of
the Founder’s Mentality Survey. The best
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Mentality survey as a starting point for introspection, and for engaging the organization in a richer, deeper dialogue.

Founder's Mentality Research / Business Insights - Bain ...

"The founder's mentality is not about individual founders per se, but about the

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attitudes and behaviors that are common across the most sustainably successful companies with the most loyal and ...

Why A Founder's Mentality Is Vital For Sustained Growth

They achieve scale, but lose their Founder's Mentality—the very core

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strengths and values that helped them succeed and grow. Our research shows that of the one in nine companies that achieve a decade or more of sustained, profitable growth, the majority are those that have preserved—or restored—their Founder's Mentality.

Founder's Mentality® - Bain &

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Bain's James Allen describes what the Founder's Mentality is, how most companies lose it and what they can do to regain it.

Get Your Mojo Back with the Founder's Mentality®

The Founder's Mentality addresses the

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three critical values founders bring to the enterprise: Founders consider themselves industry insurgents. They are waging war on the status quo or are...

Founder's Mentality | Psychology Today

Chris Zook, coauthor of The Founder's

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Mentality, explains how the three elements of the Founder's Mentality—an insurgent mission, a frontline obsession and an owner's mindset—are key to driving...

Overview of Founder's Mentality

The key insight from Zook and Allen's research is that managing these choke

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points requires a "founder's mentality" - behaviors typically embodied by a bold, ambitious founder - to restore the speed, focus, and connection to customers, all of which are lost as companies grow: An insurgent's clear mission and purpose ; An unambiguous owner mind-set

Amazon.com: The Founder's

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They often start as insurgents: fast, agile and adaptable. But to win in the long term they must scale, often losing what we call the Founder's Mentality.

Founder's MentalitySM and the paths to sustainable growth

The Founder's Mentality. Our insights in

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growth
this book are based on two simple but profound truths. The first is this: despite their many differences, most companies that achieve sustainable growth share a common set of motivating attitudes and behaviors that can usually be traced back to a bold, ambitious founder who “got it right” the first ...

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**The Founder's Mentality - Bain &
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These are the elements of what we call
the Founder's Mentality®. Research by
Bain & Company shows that the most

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sustainably profitable companies are those that nurture and maintain these traits. Most successful companies don't achieve scale insurgency. As they grow, they allow their Founder's Mentality to fade.

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